Inlead

Cultivating Drupal from Hungary and Belgium
Power law
Volunteer styles

Cultivating Drupal from Hungary and Belgium
What is your style?

• Are you more outgoing or reserved?
• Outgoing: directing or relating
  - Directing => Dominating
  - Relating => Influencing
• Reserved: accepting or judging?
  - Accepting => Steadiness
  - Judging => Conscientiousness
Dominant

- Immediate results
- causing action
- accepting challenges
- making quick decisions
- solve problem

- get right to the bottom line
Influencing

- Verbal
- Enthusiastic
- Enjoy contacting
- Entertaining people
- Favourable impression

- great at convincing others, loves new projects, not interested in details
Steady

- Loyal
- Patient
- Good listeners
- Staying in one place
- Concentrating on the task

- needs to feel she can trust you, wants to make friends
Conscientious

• Standards
• Procedures
• Concentrating on details
• Controlled circumstances

• values solid background information on projects
Motivation

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Types

- Achievement
- Power
- Affiliation
- Recognition
- Altruism